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The Opportunity:

Located in New York City, Micro Office Solutions provides affordable furnished, full-service office space to businesses and individuals/professionals on a temporary and permanent basis. Micro Office focuses primarily on value with pricing tailored towards owner-managed small businesses for which costs are important. Businesses and individuals are provided with a professional environment while keeping costs down so tenants can thrive.

In order to meet the needs of their clients, Micro Office needed high-quality, reliable network links. They sought out a customer-focused service provider that would be responsive to their needs and provide the necessary support to solve problems and maintain quality network connectivity.

The Solution:

Atlantic Metro’s extensive technical knowledge, highly competent management team, and business approach of keeping costs low made them the right company for the job. Unlike larger telecommunications companies, Atlantic Metro’s staff of experienced technicians has provided direct support and responsiveness without layers of intermediary message-takers. Atlantic Metro setup Metro Ethernet connections to all of Micro Office’s buildings and developed custom routes to simulate point-to-point links utilizing layer 2 Ethernet.

The Results:

Micro Office has been very happy with the services provided and feels that Atlantic Metro has played a big role in helping advance their business. Atlantic Metro has offered exceptional customer service, addressing any service or support issues with promptitude and care. Wellie Chao, founder of Micro Office Solutions stated, “We would absolutely recommend Atlantic Metro to other companies, and have done so in fact. They are a good partner for us and we hope to grow with them.”