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The Opportunity:

Stainless Code, in business since 2004, provides consulting services and develops quality business software that leverages the power of the open source software movement. The company focuses on Java, J2EE and other related technologies. Their emphasis is on Media and Broadcasting, Web 2.0 and Social Networking, and service-oriented Architecture solutions for an array of companies and verticals. Because their business manages and distributes content to large audiences over the internet to customers throughout the world, Stainless Code required a company that could give them the best possible uptime, reliable technical support and provide them access to their data center facilities 24x7.

The Solution:

Stainless Code evaluated several companies, including many of the large public hosting providers as well as some smaller specialized hosting providers. Their in-depth evaluation identified Atlantic Metro Communications as the best fit. Stainless Code required data center space, the ability to rent server racks, power and access to quality IP Transit that included a primary and redundant connection.

In addition to a hosted data center environment, Stainless Code also required technical support, DNS support and pro-active network monitoring solutions. In response to these non-negotiable service requirements, Atlantic Metro was able to meet and exceed Stainless Code's expectations.

The Results:

In more than two years as an Atlantic Metro customer, Stainless Code has enjoyed 100% uptime. In addition to hosting Stainless Code's dedicated services, providing quality redundant IP Transit solutions and technical support, Atlantic Metro provides proactive solution consulting to ensure Stainless Code is kept up-to-date on the latest technologies and trends that will allow Stainless Code to operate its business more efficiently. “Atlantic Metro provides top-notch service and support,” stated Dan Stieglitz, CEO of Stainless Code. “I am incredibly happy with the service they provide us. They are also a great team of professionals, who value our business.” The relationship with Stainless Code has also resulted in additional business opportunities for both companies.